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LeaderImpact Group Area Manager

Job Description

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| Job Categories: | Management/ Discipleship |
| Position Type: | Full-Time |
| Job Region/Location: | Southern Ontario (2)/ Lower Mainland BC (1) |
| Reporting Relationship: | Reports to Regional Director |
| Working Conditions: | A home office will be sufficient to deal with the operational aspects of this position as national systems support cities with such things as online registration, contact management, resource library, and international project administration. |
| Funding: | Ministry Partner Development |
| Application Deadline: | March 15 th , 2011 |

Ministry Overview

Power to Change Ministries is a community of believers who, through developing movements of evangelism and discipleship, mobilize people to live a life of bold and adventurous faith. We believe that Jesus is the Power to Change. And Christ in us is the Power to Change the world – that is, our families, our workplaces, our political systems, and our spheres of influence. With 14 different ministries and more than 400 staff, Power to Change is one of Canada’s largest non-profit organizations. If you want to make your career really count, apply for a position with Power to Change.

LeaderImpact Group, a ministry of Power to Change, is a growing national Christian organization that is committed to helping leaders discover the relevance of faith in their personal and professional lives. LeaderImpact Group works with leaders in cities to help them develop and execute innovative strategies to make faith a relevant discussion in the marketplace. We believe that if you reach a leader, then you will change a community and transform a nation.

Position Overview

The **Area Manager** is the territory champion; the face, soul and driver of LeaderImpact group in a specific geography.

The priority objective of the Area Manager will be to raise up and support City Teams in each significant community in the Area – beginning with cities of 100,000 or more. The Area Manager will work with the City Teams to establish goals, strategies and programs to maximize the evangelism and discipleship effectiveness of LeaderImpact Group. Finally, the Area Manager will marshal and coordinate the support of the specialty support teams (Leadership Forums, International projects, Discovery Groups, Training, Marketing, IT etc) as appropriate.

Responsibilities

- Recruit, train, motivate and support City Teams in each significant community.
- In conjunction with the Regional Director, establish goals for the Area on an annual basis.
- Work with the City Teams to develop and implement quarterly plans
- Plan, schedule and facilitate training programs as appropriate to the needs of the Area.
- Track the measurables for the Area; make adjustments as necessary to meet the goals.
- Participate actively in the National Area Manager Group as a forum for best practices, effective strategies, problem solving and continuous improvement.
- Function as an effective communicator of Ministry information to the front-line and front-line information to the Ministry – including, as appropriate, Area wide conferences/seminars.
- Review all strategies which may be developed by City Teams to ensure they are consistent with the Vision, Values and Purposes of LeaderImpact. Support the ones which are appropriate and share as best practices those which are particularly effective.

Required Skills and Abilities:

Relationship skills

- Has a strong ability to raise up and develop relationships with City Team leaders, DG Leaders and LIG Associates in the business community.
- Able to establish quick rapport with others
- Able to motivate others to action
- Able to achieve results through others (as opposed to being the star)

Management and Administration skills

- Able to execute and deliver on an existing Vision / Strategy.
- Strong people and process management skills.
- Able to harness the resources of a field organization including the effective use of teams
- Able to oversee diverse range of activities
- Possesses tactical ability to identify and deliver best practices and shared resources to diverse, volunteer, field operation.

Spiritual leadership

- Has a personal relationship with Jesus and is growing in this relationship
- Exhibits patience and discernment in spiritual matters.
- Has spiritually maturity and knowledge of the Bible.
- Able to spiritually coach and mentor City Teams and Discovery Group Leaders
- Does not need to be the 'Spiritual Leader' of the organization, but can draw upon available resources.
- Is actively engaged in evangelism and discipleship among marketplace leaders

Marketplace Credibility

- Worked in the business or professional community with high level of credibility.
- Knowledgeable about issues facing 'marketplace' leaders.
- Senior Management experience desirable

Key Relationships:

Primary

- City Team Leaders
- Regional Director

Secondary

- DG Leaders
- LeaderImpact group resource experts
- Other Area Managers

Tertiary

- Priority 20
- Relevant Partners (P2C ministries, strategic churches and para-church organizations)
- "Top 100" influencers in each target community
- Media

Funding:

This position requires Ministry Partner Development. The successful candidate will have the privilege to build a partnership team which provides financial and prayer support for the ministry. The financial support will cover the costs of the candidate's salary and ministry expenses. Power to Change believes that Ministry Partner Development is biblical and God will provide everything necessary to fulfill the calling into ministry: finances, emotional strength and perseverance. Building a ministry partnership team is an integral part of being in ministry. There are many opportunities to bless and encourage the partnership team. Power to Change is committed to providing training and coaching that ensures success in Ministry Partner Development.

Please send your resume and cover letter or inquiries to: opportunities@powertochange.org

*** We thank all applicants for their interest in Power to Change; however, only suitable candidates will be contacted to continue the application process. ***

The [mission](#) of Power to Change is to further the movements of Christian evangelism and discipleship. All Power to Change staff members and volunteers work collectively to further this overall religious mission. The successful candidate for this position must have a pre-existing belief and demonstration of lifestyle as outlined in the Power to Change Code of Conduct and Common Vows of Discipline. The successful candidate must agree to, sign and, in all good conscience abide by the biblical principles outlined by these documents. It is a pre-requisite of employment at Power to Change that any and all staff members and volunteers sign and abide by these documents throughout their course of involvement at Power to Change. For a copy of the Code of Conduct and Common Vows of Discipline, please email hr@powertochange.org.