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## Area Manager – Southwest Ontario LeaderImpact Group

Job Categories:	Marketing; Discipleship
Position Type:	Full-time; Permanent
Job Region/Location:	South-western Ontario
Reporting Relationship:	Reports to Regional Director
Working Conditions:	Home office is sufficient to deal with operational aspects of this position as national systems support cities with such things as online registration, contact management, resource library, and Global Exchange administration.
Funding:	Ministry Partner Development
Application Deadline:	Ongoing

### Ministry Overview

Power to Change seeks to glorify God by making a maximum contribution toward helping to fulfill the Great Commission in Canada and around the world by developing movements of evangelism and discipleship. We envision millions of volunteers engaged in faith adventures that transform lives through the power of the gospel. You can be a part of this movement of change by applying your skills in PTC Ministries.

LeaderImpact Group (LIG), a ministry of Power to Change, is a growing national Christian organization that is committed to helping leaders discover the relevance of faith in their personal and professional lives. LeaderImpact Group works with leaders in cities to help them develop and execute innovative strategies to make faith a relevant discussion in the marketplace. We believe that if you reach a leader, you will change a community and transform a nation.

### Position Overview

The Area Manager is the territory champion; the face, soul and driver of LeaderImpact Group in a specific geography.

The priority objective of the Area Manager will be to raise up and support City Teams in each significant community in the area – beginning with cities of 100,000 or more. This person will work with the City Teams to establish goals, strategies and programs to maximize the evangelism and discipleship effectiveness of LeaderImpact Group. Finally, the Area Manager will marshal and coordinate the support of the specialty support teams (leadership forums, international projects, discovery groups, training, marketing, IT, etc.)

## Responsibilities:

- Recruit, train, motivate and support City Teams in each significant community
- Establish goals for the area on an annual basis, in conjunction with the Regional Director
- Work with the City teams to develop and implement quarterly plans
- Plan, schedule and facilitate training programs as appropriate to the needs of the area
- Track the measurables for the area; make adjustments as necessary to meet goals
- Participate actively in the National Area Manager Group as a forum for best practices, effective strategies, problem solving and continuous improvement
- Function as an effective communicator of information between the ministry and the front-line – including, as appropriate, area wide conferences/ seminars
- Review all strategies which may be developed by City Teams to ensure they are consistent with the Vision, Values and Purposes of LeaderImpact Group
- Support strategies which are appropriate and share as best practices those which are particularly effective

## Required Skills and Abilities:

### Relationship skills

- Has strong ability to raise up and develop relationships with City Team leaders, Discovery Group Leaders and LeaderImpact Group Associates in the business community
- Able to establish quick rapport with others
- Able to motivate others to action
- Able to achieve results through others (as opposed to being the star)

### Management and Administration skills

- Able to execute and deliver on an existing vision/ strategy
- Strong people and process management skills
- Able to harness the resources of a field organization including the effective use of teams
- Able to oversee diverse range of activities
- Possesses tactical ability to identify and deliver best practices and shared resources to diverse, volunteer, field operation

### Spiritual Leadership

- Has a personal relationship with Jesus and is growing in this relationship
- Exhibits patience and discernment in spiritual matters
- Has spiritual maturity and knowledge of the Bible
- Able to spiritually coach and mentor City Teams and Discovery Group Leaders
- Does not need to be the “Spiritual Leader” of the organization, but can draw upon available resources
- Is actively engaged in evangelism and discipleship among marketplace leaders

### Marketplace Credibility

- Has worked in the business of professional community with high level of credibility
- Knowledgeable about issues facing ‘marketplace’ leaders
- Senior Management experience desirable

*The [mission](#) of Power to Change is to further the movements of Christian evangelism and discipleship. All Power to Change staff members and volunteers work collectively to further this overall religious mission. The successful candidate for this position must have a pre-existing belief and demonstration of lifestyle as outlined in the Power to Change Code of Conduct and Statement of Faith. The successful candidate must agree to, sign and, in all good conscience abide by the biblical principles outlined by these documents. It is a pre-requisite of employment at Power to Change that any and all staff members and volunteers sign and abide by these documents throughout their course of involvement at Power to Change. For a copy of the Code of Conduct and Statement of Faith, please contact Human Resources.*

## Key Relationships:

- Primary
  - City Team Leaders
  - Regional Director
- Secondary
  - Discovery Group Leaders
  - LeaderImpact Group resource experts
  - other Area Managers
- Tertiary
  - Priority 20
  - relevant partners (Power to Change Ministries, strategic churches and para-church organizations)
  - “Top 100” influences in each target community
  - media

## Funding:

This position requires Ministry Partner Development. The successful candidate will have the privilege to build a partnership team which provides financial and prayer support for the ministry. The financial support will cover the costs of the candidate’s salary and ministry expenses. Power to Change believes that Ministry Partner Development is biblical and God will provide everything necessary to fulfill the calling into ministry: finances, emotional strength and perseverance. Building a ministry partnership team is an integral part of being in ministry. There are many opportunities to bless and encourage the partnership team. Power to Change is committed to providing training and coaching that ensures success in Ministry Partner Development.

Please send your resume and cover letter or inquiries to: [opportunities@powertochange.org](mailto:opportunities@powertochange.org).

*We thank all applicants for their interest in Power to Change. In order to make the best use of your time and ours, only applicants who closely match our requirements will be contacted directly.*

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